# WEEKLY TEA MARKET REPORT SALE NO: 46 - 23RD/ 24TH NOVEMBER 2021

# **ORDER OF SALE**

<u>EXESTATE</u>	LG Large Leaf/Semi Leafy/LG Small Leaf/BOPIA /Premium	High & Medium/Off Grade/Dust
Mercantile Produce Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Asia Siyaka Commodities PLC
2. John Keells PLC	Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd
3. Asia Siyaka Commodities PLC	Eastern Brokers Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
4. Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC	Bartleet Produce Marketing (Pvt) Ltd
5. Eastern Brokers Ltd	Asia Siyaka Commodities PLC	Lanka Commodity Brokers (Pvt) Ltd
6. Bartleet Produce Marketing (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
7. Lanka Commodity Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd
8. Ceylon Tea Brokers PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC

At this week's sale 11,263 lots totalling 5,848,537 kgs were on offer. The breakdown is as follows:

	<u>LOTS</u>	<u>QUANTITY</u>
Ex Estate	666	753,248
Main Sale - High & Medium	1,404	667,901
Low Grown - Leafy	2,144	853,680
Low Grown - Semi Leafy	1,728	766,597
Low Grown - Tippy	2,054	1,004,963
Premium Flowery	410	70,981
Off Grades	2,285	1,187,066
Dust	572	544,101
TOTAL	11,263	5,848,537
Re - Prints	1,120	614,709

Buyers Prompt: 30/11/2021 Sellers Prompt: 01/12/2021

# **QUALITY**

High & Mid Growns were barely maintained, whilst the Low Growns were similar to last.

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#### **COMMENTS**

Auction offerings totalled 5.8 M/Kgs. There was improved demand.

Ex-Estate offerings declined further and totalled 0.75 M/Kgs.

Best Western BOP/BOPF's gained Rs. 10-20 per kg. In the Below Best category, BOP's were irregular, whilst the corresponding BOPF's were firm and Rs. 10-20 per kg dearer. Plainer BOP's continued to be irregular, whilst the corresponding BOPF's were firm and Rs. 10 per kg dearer. Nuwara Eliya BOP's declined Rs. 20 per kg, whilst the corresponding BOPF's were irregularly easier by a higher margin. Uda Pussellawas' were mostly firm and easier. Uva BOP's were mostly firm with select high priced teas of last week declining in value. Corresponding BOPF's - better teas were firm and dearer, whilst the others were irregular following quality.

High and Mid Grown CTC's - BP1's had hardly any offerings, whilst the PF1's were firm with select High Grown well-made teas appreciating by Rs. 20 per kg and more. Corresponding Low Grown types were firm to dearer.

Low Growns comprised of 2.6 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. There was improved demand overall.

In the Leafy catalogues, Select Best BOP1/OP1's maintained, whilst a range of improved Below Best varieties were dearer. Others and poorer sorts maintained. Well-made OP/OPA's in general were fully firm to selectively dearer, whilst the others and poorer sorts were fully firm. Select Best PEK/PEK1's, in general, were easier. However, improved Below Best varieties together with the poorer sorts maintained.

In the Tippy catalogues, Select Best FBOP's were irregularly easier, whilst the Best and cleaner Below Best together with the cleaner teas at the bottom appreciated. The balance were firm. Well-made FF1's were firm, whilst the Below Best and cleaner teas at the bottom appreciated. The balance sold around last levels.

In the Premium catalogues, Very Tippy teas continued to attract good demand. Best and Below Best appreciated. Cleaner teas at the bottom too were dearer, whilst the balance sold around last levels.

### WE CONGRATULATE

the

Management of Horana Plantations PLC

for obtaining

Eco Label certification (Sri Lanka)



*WE CONGRATULATE* 

GALAMUDUNA TEA FACTORY

Managed by Kahawatte Plantations PLC

for obtaining

ISO 22000:2018

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#### **MARKET**

Good demand.

#### **HIGH GROWN TEAS**

**BOP** 

Best Western's, where quality was maintained, were firm and Rs. 10-20 per kg dearer, whilst the others were irregular. Teas in the Below Best and Plainer categories were irregular, Nuwara Eliya's were up to Rs. 20 per kg lower. Uda Pussellawa's were irregular. Uva s-Select high priced teas of last week were Rs. 10-20 per kg lower, whilst the others continued to sell at last week's levels.

**BOPF** 

Best Western's, where quality was maintained, were firm and Rs. 10-20 per kg dearer. Teas in the Below Best category were mostly firm with select invoices appreciating Rs. 10-20 per kg, Plainer sorts were firm and Rs. 10 per kg dearer. Nuwara Eliya's were irregular. Uda Pussellawa's were firm and Rs. 10-20 per kg lower. Uva's - Better teas were firm and Rs. 10 per kg dearer, whilst the others were irregular.

OP/OPA

A few Select Best OP's were irregular whilst others were firm on last. OPA's in general were dearer Rs. 10-20 per kg.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregular. Orthodox leafy PEK/PEK1's in general were dearer Rs. 10-20 per kg. Best Rotovane PEK's were firm to irregularly lower. Others sold at last levels

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregular. Orthodox leafy FBOP/FF1's in general were dearer Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<u>BC</u>	<u>PF</u>	<u>PEKOE</u>	/ FBOP	<u>OP</u>		
Sale Date	<u>16/17</u> <u>NOV</u>	23/24 NOV	<u>16/17</u> <u>NOV</u>	23/24 NOV	<u>16/17</u> NOV	23/24 NOV	<u>16/17</u> <u>NOV</u>	23/24 NOV	
Best Westerns	720 - 800	710 - 900	710 - 760	690 - 810	720 - 840	760 - 980	620 - 730	650 - 700	
Below Best Westerns	630 - 710	630 - 700	650 - 700	630 - 680	580 - 700	620 - 740	470 - 600	490 - 640	
Plainer Westerns	480 - 620	460 - 590	600 - 640	570 - 620	420 - 560	430 - 600	410 - 460	420 - 480	
Nuwara Eliyas	520 - 730	680	530 - 730	620 - 670	710 - 850	580 - 840	650	N/A	
Brighter Udapussellawas	580 - 660	540 - 600	600 - 680	570 - 640	720 - 830	740 - 830	560 - 660	600 - 690	
Other Udapussellawas	510 - 550	500	530 - 590	N/A	420 - 700	420 - 720	420 - 540	420 - 580	
Best Uvas	610 - 680	590 - 640	600 - 660	580 - 660	720 - 1080	740 - 980	660 - 730	700 - 740	
Other Uvas	510 - 590	490 - 540	580 - 590	560	430 - 690	420 - 720	420 - 640	420 - 680	

#### **MEDIUM GROWN TEAS**

BOP Teas in the higher price bracket continued to sell well, whilst the others were irregular and

barely steady.

**BOPF** Better sorts - Select invoices were substantially dearer, whilst the others were irregular

following quality.

<u>OP/OPA</u> A few Select Best OP/OPA's were irregular whilst others were firm to marginally dearer.

<u>PEKOE/PEKOE1</u> Select Best PEK/PEK1's irregular following quality. Others in general were firm to dearer Rs.

10-20 per kg.

FBOP/FBOPF1 A few select best FBOP/FBOPF1's marginally easier, others in general were dearer Rs. 10 - 20

per kg.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<u>BC</u>	<u>PF</u>	<u>PEKOE</u>	/ FBOP	<u>OP</u>		
Sale Date	<u>16/17</u> <u>NOV</u>	23/24 NOV	<u>16/17</u> <u>NOV</u>	23/24 NOV	<u>16/17</u> <u>NOV</u>	23/24 NOV	<u>16/17</u> <u>NOV</u>	23/24 NOV	
Good Mediums	660 - 870	720 - 850	N/A	520	800 - 1100	820 - 1020	640 - 750	660 - 770	
Other Mediums	N/A	470 - 490	410 - 490	420 - 470	420 - 780	420 - 800	420 - 630	420 - 640	

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## **UNORTHODOX TEAS**

**HIGH GROWN** BP1s - Hardly any offerings. PF1s - Select Best were Rs. 30-40 per kg dearer, whilst the

others declined by Rs. 20 per kg.

**MEDIUM GROWN** BP1s - Hardly any offerings. PF1s - Mostly firm.

LOW GROWN BP1s - Firm. PF1s - Firm and tended dearer.

QUOTATIONS IN (Rs/kg)	<u>B</u> 1	<u>P 1</u>	<u>PF 1</u>			
Sale Date	16/17 NOV	23/24 NOV	<u>16/17 NOV</u>	23/24 NOV		
High Grown	490 - 540	530 - 560	500 - 640	500 - 670		
Medium Grown	470 - 550	480 - 530	490 - 580	450 - 560		
Low Grown	510 - 670	560 - 680	650 - 830	550 - 870		

#### **OFF GRADES**

FGS1/FGS Best and Below Best FGS/FGS1's were dearer by Rs. 20-30 per kg and more towards the

latter part of the sale. Teas at the bottom end were firm to dearer. Low Growns - Cleaner Best varieties gained by Rs. 10-20 per kg, whilst the Below Best and poorer sorts were firm to

dearer Rs. 10 per kg. CTC's in general were firm on last levels.

**BROKENS** BM's were firm to dearer Rs. 10-20 per kg and more following quality. BP - A few select best

invoices gained substantially, whilst others were firm to dearer by Rs. 10 per kg.

**BOP1A** Well-made teas gained by Rs. 20 per kg. Below Best together with poorer sorts were dearer by

Rs. 10-20 per kg.

<b>QUOTATIONS IN (Rs/kg)</b>	<u>HI</u>	<u>GH</u>	<u>MEDIUM</u>		<u>LOW</u>	
Sale Date	16/17 NOV	23/24 NOV	16/17 NOV	23/24 NOV	16/17 NOV	23/24 NOV
Better Fannings (Orthodox)	500 - 620	510 - 650	480 - 560	480 - 560	480 - 570	490 - 630
Better Fannings (CTC)	N/A	N/A	520	530	540	560 - 580
Other Fannings (Orthodox)	360 - 400	380 - 410	360 - 400	370 - 400	360 - 400	370 - 400
Other Fannings (CTC)	N/A	N/A	315 - 370	330 - 410	310 - 410	315 - 370
Good Brokens	480 - 520	480 - 530	470 - 660	490 - 720	480 - 720	480 - 740
Other Brokens	360 - 400	370 - 410	360 - 400	370 - 410	360 - 400	370 - 410
Better BOP1As	440 - 470	450 - 510	470 - 550	480 - 560	490 - 640	500 - 650
Other BOP1As	400 - 430	410 - 440	380 - 460	400 - 470	400 - 480	410 - 480

# **DUSTS**

DUST1 The select Best category Dust1's were firm to easier where price levels declined by Rs. 10-15

per kg. Best and Below Best Dust1's were firm to selectively dearer where price levels increased by Rs. 20-30 per kg on few invoices. Best Low Grown Dust1's were firm to easier by Rs. 10-20 per kg. Secondary Dust1's followed similar trend. Best High & Medium grown CTC's met with irregular demand where price levels fluctuated following quality. Poorer

sorts continued to hold firm at last week's closing levels.

**DUST** Clean secondaries and low grown varieties were firm to easier by Rs. 10-20 per kg, whilst

others and poorer sorts continued to maintain at last week's closing levels.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	<u>MEDIUM</u>		LOW	
Sale Date	16/17 NOV	23/24 NOV	16/17 NOV	23/24 NOV	16/17 NOV	23/24 NOV
Better Primary Dust (Orthodox)	670 - 980	670 - 960	550 - 680	570 - 700	530 - 600	550 - 710
Better Primary Dust (CTC) P. Dust	530 - 620	540 - 650	520 - 590	550 - 660	520 - 760	530 - 780
Below Best Primary Dust (Orthodox)	500 - 660	510 - 660	450 - 540	460 - 560	410 - 520	430 - 540
Other Primary Dust (CTC) P. Dust	450 - 520	470 - 530	400 - 510	410 - 540	335 - 510	325 - 520
Other Primary Dust (Orthodox)	335 - 490	350 - 500	320 - 440	320 - 450	305 - 400	320 - 420
Better Secondary Dust	500 - 640	500 - 630	370 - 400	380 - 420	460 - 570	450 - 550
Other Secondary Dust	290 - 490	310 - 490	310 - 360	310 - 370	300 - 450	310 - 440

\* Note. High & Medium quotations are a combination of HIGH GROWNS (Western High and Uva High) MEDIUM

GROWNS (Western Medium and Uva Medium).

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## **LOW GROWN TEAS**

FBOP/FBOP1 Select Best FBOP's declined, whilst Best were firm on last. Below Best and teas at the bottom

appreciated. FBOP1's in general were dearer.

**BOP** Well-made BOP's maintained, whilst Below Best and cleaner teas at the bottom appreciated.

Balance were firm.

<u>BOP1</u> A few select Best BOP1's maintained, whilst all others in the Below Best category were fully firm

to dearer.

OP1 Select Best OP1's maintained, while a range of improved Below Best varieties gained. Others and

poorer sorts maintained.

OP Select Best OP's maintained, while a range of well-made Below Best varieties commenced firm

but gained towards the close of the sale. Others and poorer sorts were fully firm.

OPA Select Best OPA's together with a range of improved Below Best varieties were fully firm to

 $selectively\ dearer,\ whilst\ others\ and\ poorer\ sorts\ maintained.$ 

**PEKOE** Select Best PEK/PEK1's easier, while cleaner Below Best varieties were firm. Others and poorer

sorts too maintained.

**BOPF** Well-made BOPF were firm, whilst balance appreciated.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand. Best and cleaner Below Best appreciated.

Balance sold around last levels. Well-made FF1's maintained, whilst Below Best and teas at the

 $bottom\ appreciated.$ 

<b>QUOTATIONS IN (Rs/kg)</b>	SELEC	T BEST	<u>BF</u>	<u>est</u>	BELO'	W BEST	<u>OTHERS</u>		
Sale Date	16/17 NOV	23/24 NOV	16/17 NOV	23/24 NOV	16/17 NOV	23/24 NOV	<u>16/17</u> <u>NOV</u>	23/24 NOV	
FBOP 1	860 - 880	880 - 900	680 - 760	700 - 770	520 - 600	520 - 640	400 - 480	430 - 500	
FBOP	980-1000	960-1000	800 - 850	800 - 860	680 - 750	700 - 760	420 - 550	430 - 580	
BOP 1	1000-1450	1020-1400	980-1000	1000-1020	960 - 980	980-1000	650 - 750	660 - 760	
BOP	900-1000	900-1000	780 - 850	780 - 860	580 - 700	680 - 720	420 - 530	430 - 560	
BOPF	700 - 750	700 - 750	520 - 560	520 - 570	400 - 430	420 - 460	360 - 390	360 - 400	
FBOPF (TIPPY)/FBOPF SP	2300-2850	2400-3000	1150-1350	1250-1450	750 - 830	750 - 880	600 - 650	600 - 680	
FBOPF 1	880 - 940	880 - 940	840 - 870	850 - 870	600 - 730	630 - 750	430 - 520	430 - 560	
FBOPF	1100-1300	1100-1300	850 - 900	850 - 900	560 - 650	570 - 680	430 - 540	450 - 550	
OP 1	1000-1300	1050-1350	990-1000	1000-1050	960 - 980	980-1000	590 - 730	590 - 730	
OP	790 - 880	800-1080	770 - 780	780 - 790	750 - 760	760 - 770	520 - 610	520 - 610	
OPA	800-1180	780-1040	690 - 790	680 - 780	590 - 680	600 - 680	350 - 590	350 - 600	
PEKOE	900-1400	880-1300	760 - 800	760 - 800	580 - 680	580 - 600	450 - 550	450 - 550	
PEK 1	900-1400	880-1400	770 - 810	770 - 810	640 - 740	640 - 740	580 - 630	580 - 630	

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#### TOP PRICES IN (RS/KGS) - SALE OF 23RD/ 24TH NOVEMBER 2021 WESTERN MEDIUM UVA MEDIUM BOP 880.00 BOP 850.00 Harangalla (a) Demodera 'S' Dartry Valley BOP 880.00 BOPSp 840.00 Demodera 'S' Craighead BOP BOPSp 820.00 (a) 860.00 Shawlands (a) BOPSp BOP 830.00 820.00 Doombagastalawa (a) Halpewatte Uva BOPSp 850.00 Dickwella BOPF/BOPFSp 860.00 Kenilworth (a) BOPSp 830.00 BOP1 1,020.00 Doombagastalawa (a) Uvatenne Ancoombra BOPF/BOPFSp 760.00 Demodera 'S' BOP1 1,000.00 (a) Orange Field BOP1 900.00 Halpewatte Uva FBOP/FBOP1 940.00 Craighead FBOP/FBOP1 1,020.00 Dickwella FBOP/FBOP1 900.00 (a) (a) Doombagastalawa FBOP/FBOP1 980.00Demodera 'S' FBOP/FBOP1 900.00 Dartry Valley FBOP/FBOP1 980.00 Halpewatte Uva FBOPF/FBOPF1 880.00 (a) Harangalla FBOP/FBOP1 960.00Dickwella OP/OPA 740.00 (a) FBOPF/FBOPF1 Craighead (a) 920.00 Demodera 'S' OP1 890.00 PEK / PEK1 Doombagastalawa FBOPF/FBOPF1 <u>a</u> 900.00 Halpewatte Uva 840.00 Cooroondoowatte FBOPF/FBOPF1 900.00UVA HIGH Harangalla OP/OPA (a) 770.00 Aislaby BOP 810.00 New Rothschild OP1 820.00 Uva Highlands BOP 800.00 PEK/PEK1 Uplands 1,040.00 Glenanore BOP 790.00 (a) WESTERN HIGH Battawatte BOPSp 640.00 900.00 BOPF/BOPFSp 830.00 Adisham BOP Uva Highlands (a) BOPSp 740.00 BOP1 1,000.00 Bearwell Oodoowerre BOPF/BOPFSp 810.00 Aislaby FBOP/FBOP1 980.00 Strathspey (a) BOPF/BOPFSp 00.008 Uva Highlands FBOPF/FBOPF1 860.00 Adisham (a) Wattegodde BOPF/BOPFSp 800.00 FBOPF/FBOPF1 860.00 <u>a</u> Ranaya BOP1 690.00 Glenanore OP/OPA 740.00 Bambrakelly (a) Glenloch FBOP/FBOP1 œ. 980.00 Glenanore OP1 860.00 Glenloch FBOPF/FBOPF1 870.00 PEK / PEK1 800.00 (a) Craig Glenloch OP/OPA 700.00 (a) UNORTHODOX HIGH Venture OP1 760.00 670.00 Dunsinane CTC PF1 (a) Bambrakelly OP1 (a) 740.00 560.00 Dunsinane CTC BP1 Somerset PEK/PEK1 770.00 (a) Mount Vernon CTC BPS 580.00 (a). Inverness PEK/PEK1 770.00580.00 **BPS** Dunsinane CTC (a) **NUWARA ELIYAS** UNORTHODOX MEDIUM BOP 680.00 Court Lodge (a). New Peacock CTC (a) 560.00 Mahagastotte BOPF/BOPFSp 670.00 a, Delta CTC RP1 530.00 Court Lodge FBOP/FBOP1 840.00 a, Aultmore CTC **BPS** 560.00 Court Lodge OP/OPA 550.00 (a) Mahagastotte PEK/PEK1 810.00 UNORTHODOX LOW a, Court Lodge PEK/PEK1 810.00 Hingalgoda CTC PF1 870.00 (a) Ceciliyan CTC (a) 680.00 UDAPUSSELLAWAS Ross Field CTC 510.00 BOP 600.00 Mooloya PREMIUM FLOWERY 600.00 Kirklees ROP BOPSp FBOPFSp 3.950.00 Kirklees 600.00 Parakaduwa FBOPFExSp BOPF/BOPFSn 640 00 3 450 00 New Denivava Moolova (a) FBOP/FBOP1 830.00 FBOPFExSp1 3.200.00 Gordon Thundola Ella (a) FBOP/FBOP1 820.00 FBOPFExSp1 2.950.00 Delmar a, Muswenna (a) FBOPF/FBOPF1 800.00 Gordon (a) DUSTS FBOPF/FBOPF1 790.00 Delmar (a) Mattakelle DUST1 960.00 FBOPF/FBOPF1 790.00 Gonapitiva Hingalgoda CTC **PDUST** 780.00 OP/OPA 690.00 Blairlomond (a). OP1 730.00 OFF GRADES Gordon (a) PEK/PEK1 760.00 Wanarajah FGS/FGS1 650.00 Blairlomond (a) Mattakelle FGS/FGS1 650.00 LOW GROWNS **PFGS** 580.00 Hingalgoda CTC Golden Garden BOP 1,250.00 Strathdon CTC PFGS 530.00 (a) Mahaliyadda BOP 1,250.00 Dampahala BM 740.00 BOPSp Geekivanahena 1,180.00 Gunawardana BM 740.00 Pothotuwa BOPF (a) 920.00 Galaxy ВМ 730.00 (a) BOPFSn Golden Garden 940.00 Halpewatte Uva BP 720.00 Wathurawila **BOPFSp** 940.00 Goorookoya Super **BOPIA** 650.00 FBOP 1.140.00 New Vithanakande 1.060.00 Hidellana FROP1 Berubeula **FBOPF** 1.300.00 1 300 00 Athukorala Group Sup FBOPE FBOPF1 1.350.00 Sanasa BOP1 1.400.00 Kiruwanaganga OP1 1.350.00 Livonta OP 1.080.00 New Marakanda OPA 1.040.00 Livonta 1,300.00 Brombil PEK 1.300.00 Lumbini PEK Golden Garden PEK 1,300.00 New Laksakanda PEK1 1.400.00 @ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ \*\*All Time Record Price \* Equal All Time Record Price

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		UANTITY SOLD DURING THE PERIOD 15TH - 20TH NOVEMBER 2021		
*********	<u>2021</u>	13111 ZUTII NOVEMBER ZUZI	*********	2020
<u>WEEKLY</u>	<b>TODATE</b>		<u>WEEKLY</u>	<b>TODATE</b>
		<u>PRIVATE SALES</u>		
57,553	5,201,968		70,745	4,186,587
		PUBLIC AUCTION		
5,148,915	257,817,239		5,006,719	231,139,554
-, -,-	,,	FORWARD CONTRACTS	.,,.	- ,,
48,920	1,996,410	TOTAL CONTINUES	NIL	198,140
.0,720	1,,,,,,,,,	DIRECT SALES	.,,	170,110
NIL	NIL	<u>DIRECT SIXEES</u>	NIL	319,931
MIL	INIL	TOTAL	NIL	319,931
5 255 200	262.010.207	<u>TOTAL</u>	5.077.464	225 044 212
5,255,388	263,019,207		5,077,464	235,844,212
		BMF EXCLUDED FROM PRIVATE SALE		
296,351	9,361,092		316,853	8,510,085

## PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 45

SALE OF: 16TH/17TH NOVEMBER 2021

		<u>2021</u>			2020				2019			
	WEE	KLY	TOD	ATE	WEEKLY TODATE			ATE	WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	565.33	2.85	548.70	2.80	568.61	3.11	546.54	2.98	495.02	2.77	459.04	2.58
Western High Grown	657.41	3.31	603.85	3.08	667.15	3.65	595.13	3.24	548.39	3.07	519.32	2.92
CTC High Grown	595.59	3.00	536.07	2.73	635.96	3.48	546.24	2.98	549.01	3.07	461.36	2.60
High Grown (Summary)	625.68	3.15	586.66	2.99	628.17	3.43	579.89	3.16	535.93	3.00	502.46	2.83
Uva Medium Grown	591.67	2.98	566.70	2.89	582.11	3.18	583.01	3.18	524.43	2.94	489.92	2.76
Western Medium Grown	531.71	2.68	535.62	2.73	560.97	3.07	532.19	2.90	469.09	2.63	452.60	2.55
CTC Medium Grown	499.67	2.52	497.56	2.54	564.62	3.09	502.74	2.74	443.54	2.48	427.29	2.41
Medium Grown (Summary)	550.59	2.77	545.11	2.78	568.04	3.10	548.19	2.99	484.06	2.71	462.76	2.61
Orthodox Low Grown	650.87	3.28	653.86	3.33	663.91	3.63	683.69	3.72	614.55	3.44	583.65	3.29
CTC Low Grown	498.39	2.51	503.13	2.56	553.88	3.03	481.47	2.62	467.71	2.62	430.28	2.42
Low Grown(Summary)	641.53	3.23	645.45	3.29	655.88	3.58	668.88	3.64	602.64	3.37	572.93	3.23
Total	623.29	3.14	615.93	3.14	636.96	3.48	629.97	3.43	571.33	3.20	541.33	3.05

Source: Oanda Exchange Rates

Source: MSL - Averages

QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION									
		<u>2021</u>			<u>2020</u>			<u>2019</u>	
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent
10TH NOV 2021	5.50	620.89	3.13	5.36	643.27	3.53	5.00	553.22	3.10
17TH NOV 2021	5.14	623.29	3.14	5.00	636.96	3.48	5.12	571.36	3.20

Source: Central Bank of Sri Lanka / Buying Rates

## RATES OF EXCHANGE AS AT 24TH NOVEMBER 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.50	264.44	1.71	222.05
2020	183.17	243.27	1.73	215.81
2019	177.62	228.96	1.62	195.35

### SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

#### CROP AND WEATHER

#### $\underline{For\ the\ period\ 15-21 November\ 2021}$

#### Western/Nuwara Eliya Regions

The Western Region reported bright weather throughout the week, whilst the Nuwara Eliya Region reported showery conditions at the beginning of the week and bright weather towards the latter part of the week.

## Uva/Udapussellawa Region

Bright weather was reported in the Uva Region, whilst the Udapussellawa Region reported clear mornings and sporadic evening showers throughout the week. Isolated showers are expected in the Uva Region in the week ahead according to the Department of Meteorology.

#### Low Growns

Dull weather with showers were reported in the Low Grown Region throughout the week.

### Crop Intake

A slight decrease in crop intake was reported in the Western, Uva and Udapussellawa regions, whilst the Nuwara Eliya and Low Grown regions maintained.

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## **MOMBASA AUCTION**

#### SALE OF - 22ND, 23RD & 24TH NOVEMBER, 2021 (SALE NO 47)

This week's sale saw 188,528 packages (12,344,312.00 kilos) on offer.

#### **LEAF GRADES**

Offerings: 98,100 packages (6,431,966.00 kilos) and 16.07% remained unsold.

Best BP1s available met an irregular enquiry varying between firm to USC13 dearer to easier by up to USC25 following quality while brighter varieties held value to USC18 below last prices and a few lines were unsold. Medium types saw irregular trends with improved invoices steady to USC30 dearer but others remained without bids; lower medium categories were a strong feature and improved lines advanced by USC7 to USC40 above previous week's levels but others shed USC3 to USC22 where sold. Plainer sorts were irregular ranging between USC3 to USC26 above last rates to easier by USC3 to USC16 and some invoices were neglected.

The best PF1s on offer were a strong feature and well-competed for advancing by USC29 to USC52 with brighter varieties appreciating by USC22 to USC27 following quality while medium categories saw good support gaining USC14 to USC30 but a few lines remained without bids. Improved lower medium types appreciated by USC4 to USC42 but a few invoices eased by USC4 to USC6 where sold while plainer descriptions met and irregular interest varying between USC2 to USC30 above last prices to easier by USC2 to USC6 and some teas remained without bids.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	280 - 480	344 - 398
Good	261 - 350	338 - 362
Good Medium	260 - 356	320 - 354
Medium	260 - 266	250 - 308
Lower Medium	112 - 194	118 - 242
Plainer	085 - 140	078 - 214

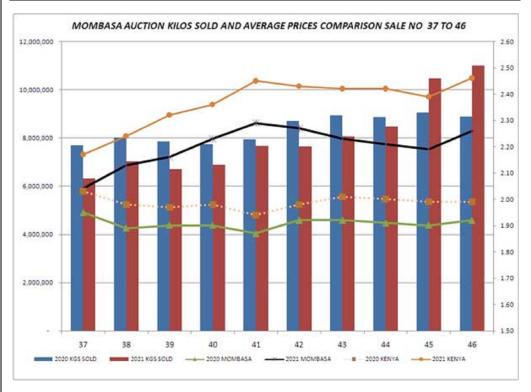
#### **DUST GRADES**

Offerings: 56,900 packages (4,213,445.00 kilos). 8.33% were unsold.

Best PDUSTs available advanced by USC14 to USC21 closely following quality with brighter types appreciating by USC5 to USC20 with quality and medium categories were firm to USC28 above last week's levels. Lower medium sorts were a strong feature and gained USC10 to USC50 with plainer descriptions steady to USC16 above last prices but a few invoices remained unsold.

The best DUST1s on offer were USC4 to USC6 dearer with brighter varieties gaining USC6 to USC12 while medium varieties held steady to USC16 dearer. Lower medium categories advanced by USC4 to USC26 but a few lines were unsold with much improved absorption for plainer types and were firm to USC31 dearer but some invoices were unsold.

CTC QUOTATIONS	PDUST- USC	DUST1 - USC
Best	346 - 368	316 - 360
Good	329 - 368	324 - 352
Good Medium	325 - 346	302 - 344
Medium	258 - 280	235 - 278
Lower Medium	105 - 314	120 - 256
Plainer	074 - 194	080 - 198



Courtesy - Africa Tea Brokers Limited

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#### BANGLADESH AUCTION

#### SALE OF - 22ND NOVEMBER 2021 (SALE NO. 28)

CTC LEAF: 52,062 packages of Current Season teas on offer met with less demand with more withdrawals

BROKENS: Well made good liquoring Brokens were well supported at around last levels and a few were dearer following competition. Medium varieties were in less demand and eased slightly by upto Tk.2/- whilst plainer types were in much less demand and where sold declined by Tk.3/- and more with heavy withdrawals. BLF teas declined further with heavy withdrawals.

FANNINGS: Good liquoring Fannings were a fairly strong market and were often slightly dearer following competition. Medium varieties also met with a fair demand but were a little easier. Plainer types were again in less demand and declined further with heavy withdrawals. BLF teas declined further with heavy withdrawals.

CTC DUST: 12,605 packages of Current Season teas on offer met with less demand. Good liquoring Dusts were a good market and sold at around last levels. Medium varieties were an easier market and sold at a drop of Tk.3/- to Tk.5/- closely following quality. Plain and BLF Dusts met with much less demand and witnessed heavy withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Good teas were in demand in this week's sale and were well absorbed at around previous levels but other varieties were in much less demand and prices dropped further for these types. Blenders continued to lend good support particularly for the brighter varieties. There was slightly more demand from Loose tea buyers especially for the popular marks. Dusts were an easier market.

Our catalogue ( Sale 28 ): Avg: Tk 199.25, Sold 71.8 % & ( Sale 27 ) Avg: Tk 200.90, sold 74.2 %.

QUOTATIONS	BROKENS		FANNINGS
Large	NQTA	Best	2.41 - 2.47
Medium	2.16 - 2.24	Good	2.23 - 2.28
Small	2.21 - 2.32	Medium	2.16 - 2.21
Plain	2.01 - 2.09	Plain	2.01 - 2.09
BLF	1.71 - 1.83	BLF	1.71 - 1.83

Courtesy - National Brokers Limited.

### MALAWI AUCTION

#### SALE OF - 24TH NOVEMBER 2021 (SALE NO. 47)

Less and selective demand continued at firm rates following quality for the 8700 packages on offer.

BP1 - Few lower available were barely steady.

PF1 were firm on last where sold with more taken out without bids.

PD - Few lines sold at last levels, balance neglected.

D1 were taken out under bids.

PF1SC were easier by 1-3 Cents where sold.

Secondaries were firm to 3 Cents easier on last.

Courtesy - Tea Brokers Central Africa Limited.

#### KOLKATA AUCTION

#### SALE OF - 23RD, 24TH & 25TH NOVEMBER 2021 (SALE NO. 47)

Good demand. Best and below best Assams firm to at times dearer. Western India active. Hindustan Unilever active. Exporters some enquiry.

Courtesy - Associated Brokers Pvt. Ltd., Kolkata.

#### JAKARTA AUCTION

#### SALE OF - 24TH NOVEMBER 2021 (SALE NO. 47)

Today's sale showed a total quantity was increased to 12,880 packages. There was less general interest with more teas remaining unsold.

#### ORTHODOX TEA

Better/best lots generally firm to easier. Medium lines were discounted when sold whilst Lower medium lines followed a similar trend but eased with more remain unsold.

Secondary category sold round last to lower rates with some withdrawals.

#### CTC TEA

Fair general demand. Popular teas sold around last with selected quality tending dearer. Medium and plainer feature generates eased further with some remaining unsold.

Courtesy - Sinar Maluku, Jakarta.

## **GUWAHATI AUCTION**

#### SALE OF - 23RD NOVEMBER 2021 (SALE NO. 47)

Good demand at around last levels generally except for the brown fibrous sorts which met with fair demand. HUL/TCPL/buyers for upcountry destinations/Exporters operating.

Courtesy - Associated Brokers Pvt. Ltd., Guwahati.

#### COCHIN AUCTION

#### SALE OF - 23RD NOVEMBER 2021 (SALE NO. 47)

#### CTC DUST

DEMAND: Good (76% sold)

MARKET: Opened barely steady to firm and some times dearer. As the sale progressed market turned irregular and lower by rs.2/- to 5/- and occasionally more. However some good liquoring and popular marks appreciated in value. Brown plain powdery teas continued to be weak feature and noticed heavy withdrawal.

BUYING PATTERN: Avt continued to be the major buyer but was selective and covered lesser quantity compared to last week. Major two other packeteers, Kerala state civil suppliers, Encils Global Beverages and Indco serve subdued. Devgiri Tea & Produce did not operate. Kerala loose tea traders and up country buyers lent useful support. Exporters operated at bottom of the market and procured nominal quantity.

#### ORTHODOX DUST

DEMAND: Fair (63% sold).

MARKET: Barely steady and witnessed some withdrawal.

BUYING PATTERN: Up country buyers absorbed the small quantity of orthodox dust sold.

Courtesy - Forbes, Ewart & Figgis Pvt. Ltd., Cochin.

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## CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differe	ence +/-
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Oct	21.2	23.8	23.9	254.2	225.2	258.6	-29.0	33.4
Bangladesh	Oct	13.41	11.49	14.58	79.35	68.94	79.33	-10.41	10.39
North India	Sept	168.9	163.9	141.4	853.4	698.7	773.4	-154.7	74.7
South India	Sept	16.9	24.1	22.4	153.8	160.1	182.9	6.3	22.8
Malawi	Sept	2.11	2.78	4.03	39.7	36.4	42.4	-3.3	6.0
Kenya	Aug	37.2	38.5	33.6	281	375.7	342.4	94.7	-33.3

# <u>CATALOGUES</u>

# SALE NO. 48 SCHEDULED FOR 07<sup>TH</sup>/08<sup>TH</sup> DECEMBER 2021

The Ex Estate catalogue closed on 19th November 2021, excluding violations. The Main sale catalogues too closed on 19th November 2021, excluding violations.

# SALE NO. 49 SCHEDULED FOR 14<sup>TH</sup>/15<sup>TH</sup> DECEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 25th November 2021.

## SALE NO. 50 SCHEDULED FOR 20<sup>TH</sup>/21<sup>ST</sup> DECEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 02nd December 2021.

The details of teas awaiting sale are given on the last page of this report.

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# **DETAILS OF TEAS AWAITING SALE**

## SALE NO: 47 SCHEDULED FOR 30TH NOVEMBER/ 01ST DECEMBER 2021

	<b>LOT</b>	<b>QUANTITY kgs</b>	LOW GROWN (	CATALOGU	ES	
Ex Estate	581	656,041	Leafy	Closed on	11/11/2021	Violations Excluded
High & Medium	1,146	527,073	Semi Leafy	Closed on	11/11/2021	Violations Excluded
Leafy	1,996	792,540	Tippy	Closed on	11/11/2021	Violations Excluded
Semi Leafy	1,426	599,507				
Tippy	1,879	886,104	OTHER MAIN S			
Premium Flowery	417	68,113	High & Medium	Closed on	11/11/2021	Violations Excluded
Off Grades	1,930	981.519	Dust	Closed on	11/11/2021	Violations Excluded
Dust	418	396,242	Premium Flowery	Closed on	11/11/2021	Violations Excluded
TOTAL	9,793	4,907,139	Off Grades	Closed on	11/11/2021	Violations Excluded
IOIAL		4,707,137	BOP1A	Closed on	11/11/2021	Violations Excluded
Re-print	802	411,166	Ex Estate	Closed on	11/11/2021	Violations Excluded

**No of Pkgs** : 132,865

**CTC** : 9,480 Pkgs - 513,479 kgs

 SALE NO. 47 - SALE OF 01ST/ 02ND DECEMBER 2020
 BUYERS' PROMPT
 : 07/12/2021

 Lots
 : 10,516
 Re-print Lots
 : 571
 SELLERS' PROMPT
 : 08/12/2021

**Quantity** : 5,584,416 kgs **Re-print Quantity** : 271,326 kgs

#### SALE NO: 48 SCHEDULED FOR 07TH/ 08TH DECEMBER 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	677	766,624	Leafy	Closed on 19/11/2021 Violations Excluded		
High & Medium	1,466	709,319	Semi Leafy	Closed on 19/11/2021 Violations Excluded		
Leafy	2,118	845,484	Tippy	Closed on 19/11/2021 Violations Excluded		
Semi Leafy	1,537	660,871				
Tippy	2,030	984.455	OTHER MAIN SALE CATALOGUES			
Premium Flowery	407	69.903	High & Medium	Closed on 19/11/2021 Violations Excluded		
,			Dust	Closed on 19/11/2021 Violations Excluded		
Off Grades	2,489	1,307,571	Premium Flowery	Closed on 19/11/2021 Violations Excluded		
Dust	570	570,558	Off Grades	Closed on 19/11/2021 Violations Excluded		
TOTAL	11,294	5,914,785				
:			BOP1A	Closed on 19/11/2021 Violations Excluded		
Re-print	704	385,813	Ex Estate	Closed on 19/11/2021 Violations Excluded		

**No of Pkgs** : 158,759

CTC : 10,555 Pkgs - 573,316 kgs

 SALE NO. 48 - SALE OF 08TH/09TH DECEMBER 2020
 BUYERS' PROMPT
 : 14/12/2021

 Lots
 : 10,057
 Re-print Lots
 : 686
 SELLERS' PROMPT
 : 15/12/2021

**Quantity** : 5,258,148 kgs **Re-print Quantity** : 323,824 kgs

## SALE NO: 47 SCHEDULED FOR 30TH NOVEMBER/ 01ST DECEMBER 2021

ORDER OF SALE			Approximate Selling Time of F&W Catalogues		
EX ESTATE	<u>LG Large Lea</u> <u>Leafy/LG Sma</u> <u>Leaf/BOPIA/F</u>	High & Medium/Off Grade/Dust	30TH NOVEMBER 2021 Main Sale - High &	08.45am	
JK AS	CTB JK	 МВ <b>FW</b>	Medium Semi Leafy	02.00pm	
FW	AS	BC	Leafy Teas	04.00pm	
EB BC	EB LC	LC CTB	Tippy Teas	04.30pm	
LC CTB MB	MB <b>FW</b> BC	EВ JK AS	<b>01ST DECEMBER 2021</b> Premium Flowery	08.30am	
WID	БС	7.0	Ex-Estate BOP1A	09.00am 09.00am	
FW - Forbes & Walker Tea Brokers (Pvt) Ltd AS - As		AS - Asia Siyaka Commodities PLC	Off Grades	09.45am	
JK - John Keells PI	LC	MB - Mercantile Produce Brokers (Pvt)Ltd	Dust	01.45pm	
BC - Bartleet Produ	BC - Bartleet Produce Marketing (Pvt) Ltd LC - Lanka Commodity Brokers (Pvt) Ltd				
EB - Eastern Broke	rs Ltd	CTB - Ceylon Tea Brokers PLC			